



Federal Working Group, Inc.

2016 Professional Services

Commercial Price List

Company Proprietary



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Labor Category Rates

Labor Category	Rate
Expert Consultant III	\$140.79
Expert Consultant II	\$127.34
Expert Consultant I	\$95.05
Program Manager	\$135.28
Project Manager	\$99.20
Business Analyst III	\$86.40
Business Analyst II	\$71.29
Business Analyst I	\$65.18



Labor Category Description

Expert Consultant III

Minimum/General Experience: Requires twelve (12) years experience applying knowledge and expertise to specialized client requirements, developing management solutions, recommendations, or outcomes across multiple complex tasks within complex organizational structures. Defines project objectives and strategic direction and is responsible for providing leadership and vision to client and project teams as a key facilitator between project stakeholders. Directs the activities of more junior Management Consultants or other staff as necessary. Performs a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area, with a strong understanding of the overall purpose of task assignment and project strategy.

Functional Responsibility: Duties will include providing specialized skills for understanding the design and operations of the program based on customer and program requirements and needs. Provides expert advice, guidance and assistance with program planning, tabletop exercise or regulatory or policy development.

Minimum Education: Master's degree or an additional five (5) years relevant experience. Relevant experience includes, but is not limited to, specific experience understanding, building and executing agency-specific mission-oriented business functions.

Expert Consultant II

Minimum/General Experience: Requires eight (8) year experience applying knowledge, experience, and ability in the development of management solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations. Directs the activities of Management Consultants or other staff as necessary

Functional Responsibility: Duties will include providing specialized skills for understanding the design and operations of the program based on customer and program requirements and needs. Provides expert advice, guidance and assistance with program planning, tabletop exercise or regulatory or policy development.

Minimum Education: Bachelor's degree or an additional five (5) years relevant experience. Relevant experience includes, but is not limited to, specific experience understanding, building and executing agency-specific mission-oriented business functions.

Expert Consultant I

Minimum/General Experience: Requires five (5) year experience. Relevant experience includes the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address client organization's challenges, helping assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with senior Management Consultants or Task Leads.



Functional Responsibility: Duties will include applying specialized skills for understanding the design and operations of the program, designing solutions based on the customer and program requirements and needs. Provide expert advice, guidance and assistance with program planning, tabletop exercise or regulatory or policy development.

Minimum Education: Bachelor's degree or an additional three (3) years relevant experience. Relevant experience includes, but is not limited to, specific experience understanding, building and executing agency-specific mission-oriented business functions.

Program Manager

Minimum/General Experience: Requires seven (7) year of Program Management expertise. Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. Provides overall management of task order(s).

Functional Responsibility: Duties will include maintaining and managing relationships with senior level management within the client organization. Responsible for planning and executing a program or project. Responsible for managing multiple contract operations and plans, organizes and oversees work efforts, assigns resources, manages staffing, budgets, and supports other program related matters.

Minimum Education: A Bachelors' Degree or additional seven (7) years relevant experience. Relevant experience includes, but is not limited to, experience in managing program or projects, contracts, funds, and resources.

Project Manager

Minimum/General Experience: Requires five (5) years of Project Management experience for the overall management of specific task order(s) ensuring solutions and schedules in the task order(s) are implemented according to the contract. Must possess demonstrated success planning and executing a project, including the preparation of schedules, budgets, deliverables, and quality assurance processes.

Functional Responsibility: Duties will include day-to-day management of contract support operations. Provides guidance to the project team in performance of the work, and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Maintains and manages the client interface at the COTR levels of the client organization. Assists the Program Manager as required in managing contract performance.

Minimum Education: A Bachelor's degree or an additional four (4) years relevant experience. Relevant experience includes, but is not limited to, experience in managing projects, contracts, funds and resources.

Business Analyst III

Minimum/General Experience: Requires seven (7) year experience in business process modeling, business process mapping, business process improvement and reengineering.



Functional Responsibility: Duties will include technical and administrative direction for tasks, including work product review and compliance with industry-accepted standards. Applies business process improvement, reengineering methods and principles to projects. Prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses in an effort to align business solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. Identifies potential business risks. Areas of focus include but are not limited to business performance, business and economic case analysis, internal control and enterprise risk assessment.

Minimum Education: MBA or a Bachelor's degree or an additional four (4) years relevant business process experience. Relevant experience includes, but is not limited to, progressive experience in business process modeling, business process mapping, and business process improvement or reengineering.

Business Analyst II

Minimum/General Experience: Requires five (5) year business process modeling, business process mapping, business process improvement and reengineering experience.

Functional Responsibility: Duties will include technical and administrative direction for tasks, including work product review and compliance with industry-accepted standards. Applies business process improvement, reengineering methods and principles to projects. Prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses in an effort to align business solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. Identifies potential business risks. Areas of focus include but are not limited to business performance, business and economic case analysis, internal control and enterprise risk assessment.

Minimum Education: Bachelor's degree or an additional two (2) years business process experience. Relevant experience includes, but is not limited to, progressive experience in business process modeling, business process mapping, and business process improvement or reengineering.

Business Analyst I

Minimum/General Experience: Requires three (3) years analysis experience. Prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses in an effort to align business solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. Identifies potential business risks. Areas of focus include but are not limited to business performance, business and economic case analysis, internal control and enterprise risk assessment.

Functional Responsibility: Duties will include technical and administrative direction for tasks, including



work product review and compliance with industry-accepted standards. Applies business process improvement, reengineering methods and principles to projects.

Minimum Education: Bachelor's Degree or Associate's Degree with an additional 2-4 years of relevant business process experience. Relevant experience includes, but is not limited to, progressive experience in business process modeling, business process mapping, and business process improvement or reengineering.



Contact Information

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